

# Resume for Laird Hariu

## Overview:

- Authored econometric forecasting models for Chase Manhattan Bank.
- Entrepreneur in mini-computer systems business. Had successful start-up.
- Lead technologist for Marketing Research firm for over 20 years. Brought them from the mini-computer era to the Internet era. Integrated this firm with much larger international company when it was sold.
- Wrote cross tabulation statistics package in C/C++ with over 100K lines, in use for over 20 years.
- Wrote ERP package for process manufacturing.
- Wrote integrated Order Entry, Billing, Job Cost and Inventory control system for job shop manufacturer. Was used over 20 years.
- Wrote an Accounts Payable system for a Market Research firm.
- Operating a successful Open Source oriented consulting firm.

## Technical Skills:

- Hardware systems: Univac 1108, IBM 370, Data General Nova Mini, Wang Mini, DEC VAX mini, IBM PCs, x86 tower and rack servers, integration, spec and assembly.
- Operating Systems: Univac Exec 8, IBM VM370, Data General RDOS, Data General DMS 24, WANG VS-100, VAX VMS, MS-DOS, PC-DOS, SCO Unix, Linux 2.2, Linux 2.4, Linux 2.6, Solaris, Open BSD, Debian, Ubuntu, Red Hat, Windows 95, 2000, 2003, XP, Vista, 7. Windows Server NT, 2000, 2003. Mac OS-X.
- Programming Languages: Assembler, Fortran, RPG, FPG, COBOL, Pascal, C, C++, xBase, Perl, PHP JavaScript, Postscript, pgSQL, Visual C++, Visual Basic.net, Drupal 6+7
- Networking: Active Directory, LDAP, WINS, DHCP, VPN, SSL, DNS, CSU /DSU's, terminal servers, Frame Relay, routers, IPchains firewalls, LAN/WAN, SNMP, Remote access, WWW, terminal emulators, Ethernet Switching, VLANS, VOIP, CIFS, SSH.
- Interconnectivity: Ethernet, RS-232, *Protocols*: (NetBEUI, CIFS, TCP/IP, IPsec VPN, SSL VPN, TLS), Cisco routers, DSU/CSU's, switches, hubs, patch panel + wiring closet design, VNC, LinkSys Routers, Wireshark, TCPdump. PCI.
- E-Mail: Exchange 5.0, Exchange 5.5, Exchange 2000, 2003, 2007, Sendmail, Exim.
- Open Source: Redhat Enterprise, Suse Enterprise, Fedora, Debian and Ubuntu Linux, Samba, PostgreSQL, pgPool, MySQL, Xen, KVM, Drbd, Heartbeat, Pacemaker, Nagios, Slony, Mono, Virtual Box, Ipchains, custom Linux kernels, Apache, Zope, Drupal, osCommerce, Putty, Sendmail, Exim.
- Technical Management: Project Management, System Analysis, Business Process Analysis, Hiring, Purchasing, Enterprise Architecture.

## **Professional Experience:**

### **Systems Engineer, IVAR Systems, LLC**

Computer Systems Engineering Company in Media, PA

September 2009 – Present

<http://www.ivarsystems.net>

Independent contractor. Linux server building, PostgreSQL database clusters, Xen and KVM virtual machines, highly available Linux clusters, embedded Linux product development, software development in .Net/Mono, Drupal web programming, part-time CIO.

### **Sr. Manager, Special IT Projects at GfK Custom Research North America**

Marketing Research company in Media, PA

January 2008 – May 2009

Perform special projects within North American IT Infrastructure corporate services organization. Liaison with operations. Supervise site administrators. Help implement Global Crossing WAN. Help consolidate Exchange e-mail systems and Active Directory domains. Implement centrally managed encryption system for 400 laptop computers. Supervise equipment replacement. Provide technical support for large Solaris Unix servers.

### **VP and IT Director at ARBOR, Inc**

Marketing Research company in Media, PA

November 1984 — January 2008

I was always the chief technical decision maker and implementer. I handled the transition from dumb terminal computing with the VAX to client/server network computing with Linux and Windows servers. Used Linux for the web server, e-mail gateway, firewall and for our main statistics production server. This production server ran SAS, SPSS, file sharing with Samba and my cross-tab package. We used Windows servers as the domain controllers, Exchange mailbox server and for file and printer sharing. All desktop client machines (over 100) were Windows/Office clients.

I wrote the main market research cross tabulation package used by the research staff for over 20 years. I performed: C/C++ programming, systems integration, PC install and maintenance, web site programming, networking, e-mail server administration, large Unix/Linux server build and administration.

### **Sr. Programmer/Analyst at Crane Company**

Manufacturing company in King of Prussia, PA

March 1980 — August 1984

I was the only computer person at the King of Prussia plant that employed 120. A Wang Mini-computer was used for all accounting applications. I designed and coded in COBOL an integrated order entry, billing, inventory control and job cost system.

### **Sr. Systems Analyst/ Project Manager at Information Systems Marketing**

Mini-Computer Company in Exton, PA

January 1977 — February 1980

Infomark was a full service manufacturer and marketer of Data General Nova based small business computers which were installed on a turnkey basis. I was a founding employee and developed and installed packages for the distribution and manufacturing industries. I did everything imaginable to get this company off the ground. The company grew from one employee to over 80 employees in under three years. We went through several rounds of venture capital financing while I worked there.

### **Research Assistant at Chase Manhattan Bank**

A financial services company located in Bala Cynwyd, PA

July 1974 — September 1976

At Chase Econometrics I designed and wrote econometric models used to forecast farm equipment and agri-chemical sales.

### **Education:**

#### **Bucknell University**

BA, Economics 1974

Graduated Cum Laude

#### **Temple University**

MA Computer Science 1976-1977 (dnf)

### **Activities:**

Secretary of Community Association, Zoning Hearing Board, Church Council, Sunday School Superintendent, Sunday School Teacher, Church Treasurer.

### **Contact Information:**

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